



SouthEast Specialty Insulations, Inc.  
 65 Enterprise Blvd.  
 Atlanta, GA 30336  
 Email SESI-Inc@generalinsulation.com

NESI USE ONLY	
BRANCH LOCATION	
BRANCH NUMBER	
ACCOUNT CLASS	
ACCOUNT #	
Sales Representative	
Payment Terms	

New Account     Name/Information Change     Re-Evaluation of Credit    Date: \_\_\_\_\_

**Full Legal Title and Trading Name:** \_\_\_\_\_

**Partners, Officers & Principals of Business:**

Name: _____	Name: _____
Social Security # _____	Social Security # _____
Home Address: _____	Home Address: _____
Home Phone: _____ Cell Phone: _____	Home Phone: _____ Cell Phone: _____
E-Mail Address: _____	E-Mail Address: _____

**II) Has the corporation or any of the principals of the business ever filed for Bankruptcy or other protection?**     YES     NO     State Filed

**DBA Names:** \_\_\_\_\_ **Dun & Bradstreet #** \_\_\_\_\_

CORPORATION     LLC     PARTNERSHIP     INDIVIDUAL    FEDERAL ID#: \_\_\_\_\_ DATE BUSINESS FORMED: \_\_\_\_\_

**Billing Information:**

Mailing Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code + 4 \_\_\_\_\_

**\* If the above is a P.O. Box (What is the physical address of office)**

Street Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code + 4 \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax \_\_\_\_\_ Other Phone: \_\_\_\_\_

**Accounts Payable Contact:** \_\_\_\_\_ **Position:** \_\_\_\_\_

**E-mail Address:** \_\_\_\_\_ **Phone number:** \_\_\_\_\_ **Ext:** \_\_\_\_\_

**E-mail Address for Invoices and Statements:** \_\_\_\_\_

**Purchasing Contacts:**

Purchasing Contact: \_\_\_\_\_ Position: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax \_\_\_\_\_ Cell Phone: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_

Purchasing Contact: \_\_\_\_\_ Position: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax \_\_\_\_\_ Cell Phone: \_\_\_\_\_  
 E-mail Address: \_\_\_\_\_

**CREDIT LIMIT REQUESTED \$** \_\_\_\_\_ **Website Address:** \_\_\_\_\_

**Complete only if Tax Exempt:**

I certify that all material or goods purchased by this company from SouthEast Specialty Insulations, Inc. after this date is purchased either for export, for resale by itself, or for incorporation into some other property which is to be resold. This certificate shall be considered part of each order which we shall give provided such order contains our certificate number.

**Certificate Number:** \_\_\_\_\_ **Signed:** \_\_\_\_\_

**Title:** \_\_\_\_\_



### Trade References (Insulation)

NAME: \_\_\_\_\_ CONTACT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY-STATE \_\_\_\_\_

ZIP CODE \_\_\_\_\_

ACCOUNT #: \_\_\_\_\_ FAX: \_\_\_\_\_

PHONE: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

NAME: \_\_\_\_\_ CONTACT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY-STATE \_\_\_\_\_

ZIP CODE \_\_\_\_\_

ACCOUNT #: \_\_\_\_\_ FAX: \_\_\_\_\_

PHONE: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

### Trade References (3 Largest Trade Creditors)

NAME: \_\_\_\_\_ CONTACT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY-STATE \_\_\_\_\_

ZIP CODE \_\_\_\_\_

ACCOUNT #: \_\_\_\_\_ FAX: \_\_\_\_\_

PHONE: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

NAME: \_\_\_\_\_ CONTACT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY-STATE \_\_\_\_\_

ZIP CODE \_\_\_\_\_

ACCOUNT #: \_\_\_\_\_ FAX: \_\_\_\_\_

PHONE: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

NAME: \_\_\_\_\_ CONTACT: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY-STATE \_\_\_\_\_

ZIP CODE \_\_\_\_\_

ACCOUNT #: \_\_\_\_\_ FAX: \_\_\_\_\_

PHONE: \_\_\_\_\_ E-MAIL: \_\_\_\_\_



**Company Promise to Pay**

1. Company expressly promises to pay SouthEast Specialty Insulations, Inc. for service and materials purchased within 30 days of the date of invoice, and to pay SOUTHEAST SPECIALTY INSULATIONS, INC. an interest rate of 1.5% per month (18% per annum) or the highest maximum lawful interest rate, whichever is greater, on any outstanding amount unpaid more than 60 days after the invoice date.
2. If the account is not paid in full as agreed and SOUTHEAST SPECIALTY INSULATIONS, INC. chooses to take legal recourse, Company promises to pay all costs and expenses of collection, including actual attorney's fees and costs and expenses and attorney's fees incurred upon appeal.
3. Company agrees to all the terms and conditions of sale of SOUTHEAST SPECIALTY INSULATIONS, INC. Company agrees this application shall in no way interfere with SOUTHEAST SPECIALTY INSULATIONS, INC. ability to lien and/or encumber real property for unpaid invoices or product.
4. In signing this statement, Company grants to SOUTHEAST SPECIALTY INSULATIONS, INC. full authority to check or verify any information provided herein and to obtain credit reports from time to time on Company and any individuals listed on this application. Company consents to an investigation into its credit worthiness and agrees to disseminate credit information about itself to inquiring sources. Company further authorizes its financial institutions to share standard credit information with SOUTHEAST SPECIALTY INSULATIONS, INC. during the initial credit investigation process and routine credit updates.
5. Company waves all rights related to venue it may have under any applicable state or federal law, and further agrees to submit to the jurisdiction of any Court in the United States where a collection action may be brought.
6. Company certifies that all the information contained in this application is correct, true, and accurate.
7. Company promises to send SOUTHEAST SPECIALTY INSULATIONS, INC. written notice of any changes in the form of ownership of application's business within five (5) days of such changes.
8. SOUTHEAST SPECIALTY INSULATIONS, INC. may stop the shipment or supply of any materials, when it, in its sole discretion, determines that Company is in breach of this Agreement or SOUTHEAST SPECIALTY INSULATIONS, INC. has insecurity in respect to Company's creditworthiness, until payment is made and any dispute or insecurity has been resolved. SOUTHEAST SPECIALTY INSULATIONS, INC. may also raise and lower credit limits, at its sole discretion, without notice.

**Owner/Officer Signature Required** \_\_\_\_\_ **Title** \_\_\_\_\_

**Personal Commitment to Fulfill Trade Obligations**

1. This agreement is made in consideration of SOUTHEAST SPECIALTY INSULATIONS, INC. selling and delivering to Company on SOUTHEAST SPECIALTY INSULATIONS, INC.'s usual and customary terms of sale, such goods, wares, and merchandise as Company's authorized purchaser or representative may, from time to time, order or select.
2. The undersigned Guarantor(s) do each individually agree that the Guarantor(s) shall be personally responsible, jointly and severally, for the payment at maturity of the purchase price of all goods, wares and merchandise so sold or delivered, whether evidenced by open account, acceptance, note or otherwise.
3. This is intended to be a continuing Guaranty applying to all sales made by SOUTHEAST SPECIALTY INSULATIONS, INC. to the aforesaid and shall not be revoked by the death of the Guarantor(s). This shall remain in full force and effect until the Guarantor(s) or the Executors or Administrators shall have given notice in writing to make no further advances on SOUTHEAST SPECIALTY INSULATIONS, INC. or any change in the form of the Company's business or ownership within five days of such change.
4. Guarantor(s) understand and agree that their liability under this Guarantee shall be UNLIMITED.
5. Should SOUTHEAST SPECIALTY INSULATIONS, INC. place this Guarantee with an attorney or other collection agent for collection or legal proceedings, the Guarantor(s) agree jointly and severally, to pay all resulting attorney's fees and expenses.
6. Guarantor(s) waive all rights relating to venue they may have under any applicable state or federal law, and agree to submit to the jurisdiction of any Court in the United States where a collection action may be brought.

IN WITNESS WHEREOF, the undersigned hereby execute(s) this Personal Guarantee, this \_\_\_\_\_ day of \_\_\_\_\_ 2\_\_\_\_\_.

\_\_\_\_\_  
Name (Please Print)

\_\_\_\_\_  
Signature Individually

\_\_\_\_\_  
Name (Please Print)

\_\_\_\_\_  
Signature Individually

\_\_\_\_\_  
Name (Please Print)

\_\_\_\_\_  
Signature Individually

**PRINCIPALS AND THEIR SPOUSES SHOULD SIGN AS INDIVIDUALS  
CORPORATE TITLES ARE TO BE AVOIDED AS THEY ARE NOT APPLICABLE**